IT PROCUREMENT FOR CORPORATE & GOVERNMENT
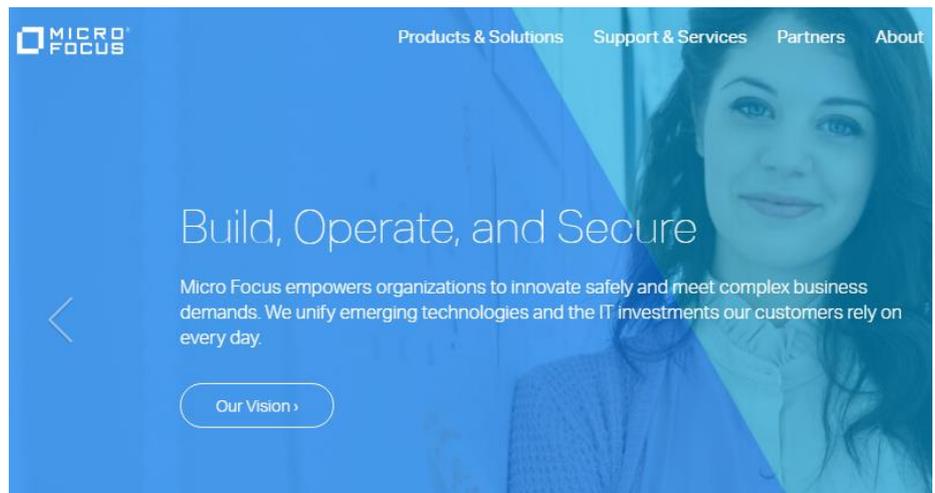
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With the acquisition of more software development companies, **Micro Focus Ltd** needed a cost-effective, reliable and secure solution allowing the staff full collaboration across the group of companies. SMART TECH interactive screens running Meeting Pro software was chosen as the industry hardware and software solution.

Who: Micro Focus Ltd

Where: Newbury, Berkshire

Why: Global Collaboration Solution

Kit: SMART BOARD 8055i Meeting Pro Software

Ref: MicroFo562.rev2

Company Overview

Micro Focus is a global software company with 40 years of experience in delivering and supporting enterprise software solutions that help customers innovate faster with lower risk.

By applying proven expertise in software and security, they enable their customers to utilise new technology solutions while maximizing the value of their investments in critical IT infrastructure and business applications. As a result, they can build, operate, and secure the IT systems that bring together existing business logic and applications with emerging technologies—in essence, bridging the old and the new—to meet their increasingly complex business demands.

"The expertise and efficiency Systems Assurance apply to their projects is a lesson many dealers could learn from"
Michelle Cox, Group Procurement, Micro Focus Ltd

Case Study Brief

Business Requirements

Micro Focus is headquartered in Newbury, United Kingdom. Following the 2014 merger with the US-based Attachmate Group, Micro Focus is now one company operating two product portfolios.

With over 60 offices around the world, several acquisitions and a growing workforce, secure global collaboration systems were key to their success.

Bridging that collaboration gap across more than 40 countries in multiple languages was the challenge and Systems Assurance believed SMART Interactive Screens and Meeting Pro software would be the best of breed solution.

We provided full support and installation solutions across their global sites, including Israel, Beijing, Germany, Bulgaria, USA, and many others.

The Requirements

- Secure, Reliable Collaboration Services
- Worldwide Coverage, Installation & Support.
- Local office liaison for Site Surveys and installation
- Global Installation Services all procured from UK
- Worldwide Support for all Hardware

The Technology

- SMART Board 885ix2
- Brigit Server Software
- Smart Meeting Pro
- Teammate VH Smart 6052i Multimedia Trolleys and Wall mounts.

The Benefits

- Worldwide Centralised control of Collaborations Suite
- Global & Local Collaboration Software
- Centrally Managed Video Conference Solution
- Auto selection of optimum data path and highest sustainable rate
- Maximum throughput and reliability

Systems' Solution

A team of our consultants explored various options whilst taking into account all the Micro Focus concerns. After considerable analysis a SMART selection of Collaboration screens and software was implemented.

The SMART 885ix2, 8055i, 8055i-SMP boards together with the Team Mate VH SMART 6052i trolleys (where wall mounting was an option) and Meeting Pro software would be deployed in every local office worldwide. Systems Assurance sent installation teams to several different countries to perform 'local' installations.

Worldwide onsite support contracts are now in place and Micro Focus are enjoying full worldwide collaboration services without the costs usually incurred by cloud solutions.